

WINNING VALUE

The Process Factor



Progress Factors

Helping people to love their job

www.progress-factors.com



WINNING VALUE - THE PROCESS FACTOR

WHAT IT IS

- A holistic optimisation framework with a very pragmatic approach, leading to quantum leaps in performance and profitability.
- A framework which gives equal precedent to daily goal achievement and mid-term strategic success.
- A standard relevant to each market and every workspace.
- A reorientation towards result driven management with a value-stream scope, regardless whether it is a commercial process in HQ or a production process on the shop floor.

OUR USP_s

- Winning Value uses traditional, proven lean tools, but our approach is the polar-opposite of the European mainstream methodology.
- Winning Value is a human centric approach, designed to enhance each employees feeling of worth, that their impact on the bottom line increases accordingly.
- Each team member learns how valuable their input to the bottom line is, the significance of prioritising the few important things and how making small changes can deliver enormous benefits in performance.
- Fancy foreign words designed to confuse are at the bottom of our list: we speak our customers' language to encourage participation, nurture acceptance and secure sustainable changes.
- We drive innovation in our projects and lead by good example by offering our customers a portfolio of on- and offline interactive support services to guarantee the effectivity of work.

HOW WE WORK

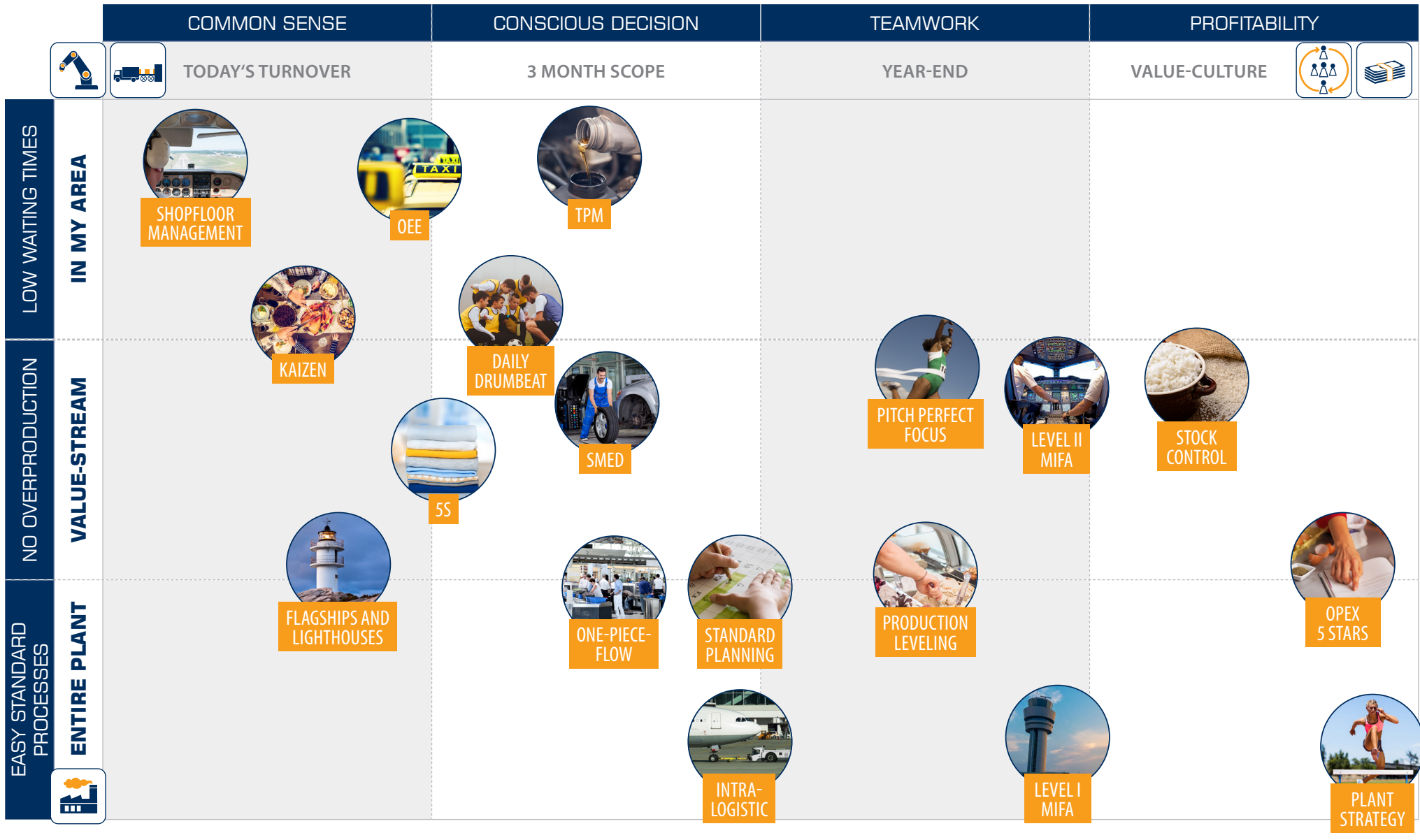
- We design, test and implement workable workplaces with your team and work hard from day one to transfer our knowledge into your organisation.
- We remove the daily firefighter's blinkers to reveal the whole picture and then balance priorities to give mid-term strategic success and true profitability more focus.
- Delivery quotas rise swiftly to almost 100% whilst throughput times drastically decline.
- Productivity and utilisation KPIs soon follow this trend, whilst the internal effort to achieve these goals reduces through simple yet effective standards.

Winning Value is a human centric approach.

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WINNING VALUE: A VALUE-ORIENTED APPROACH THAT LEADS TO SUSTAINABLE SUCCESS



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