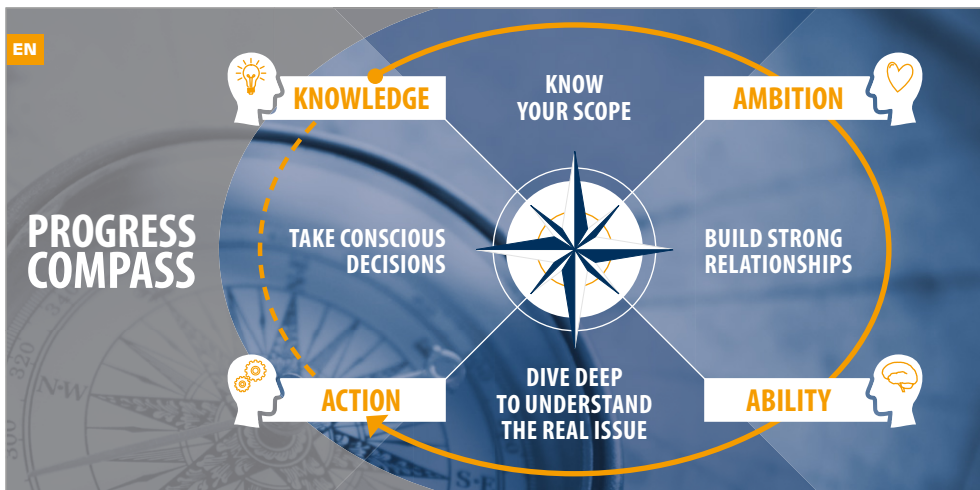


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Helping people to love their job

PROGRESS CHECKLIST:

KNOWLEDGE > turns motion into progress

- What are your goals and who knows them?
- How successful have we been so far?
- What kind of meeting is this, anyway?

AMBITION > is hard to resist

- The wins belong to your team
- A personal feeling of success is the only true perpetual motivator

ABILITY > an organisational potential

- How simple are your standards?
- Who is allowed to do what?
- Do you foster a learning culture?

ACTION > gets far too often forgotten

- We never do nothing, but seldom do what we planned

PROGRESS ENABLERS:

Define the strategic scope

- Align expectations and aspirations
- Agree **un**realistic goals
- Standardise 15, 45 and 75 min. meetings

Build strong relationships

- This does not happen on a honeymoon
- Your colleagues are human, so don't expect them to act like robots

Dive deep to truly understand

- Take the guesswork out of progress
- Assumptions are there to be tested
- Harvest your efforts and potential

Take conscious decisions

- One seldom regrets a conscious decision
- Align your actions with your goals



Progress cannot be halted, but it can easily be steered, so long as you adhere to these simple coordinates of success.

